

## TeamMontCo

*TeamMontCo is a partnership of economic development organizations who are committed to serving business and industry throughout Montgomery County. For the business challenges you face, TeamMontCo can provide assistance in just about every area including corporate strategy, energy issues, international sales, manufacturing improvement, obtaining business loans and workforce development.*



**Ben Franklin Technology Partners** is the most active early stage capital provider for the region's technology sectors. Ben Franklin combines best practices of venture capital with a public-spirited purpose: leading the region's technology community to new heights, creating jobs and changing lives for the better. Ben Franklin is an initiative of the Pennsylvania Department of Community and Economic Development and is funded by the Ben Franklin Technology Development Authority.

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As a leading Economic Development consulting practice, Delaware Valley Industrial Resource Center (DVIRC) is among the nation's top ranked Manufacturing Extension Partnership (MEP) Centers assisting manufacturers increase their profitability and value. Services Include: Consulting Services (Strategy development, Market research and development, operational excellence,), Executive Network Groups, Talent Development, Training and connecting companies to Regional, State and Federal Resources.)

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The **Center for Workforce Development** at Montgomery County Community College is committed to helping employers and their workforce realize their full potential through delivering results-driven talent development services. The College offers a variety of options regarding workforce development including public courses as well as training content

customized to the needs of companies and held at the firm's site or on-line.

215-641-6374  
[www.mc3.edu](http://www.mc3.edu)



The **Montgomery County Development Corporation** (MCDC) is an independent not-for-profit membership based organization dedicated to the economic development of Montgomery County. The MCDC is part of the County's newly streamlined Commerce Department with an innovative "one-stop-shop" approach to Economic Development and whose partnerships offer local businesses a single place in which to obtain and access a full range of business products and services. Our goal is to assist industry by structuring loan packages that will enable your business to grow and create jobs for Montgomery County, professional assistance in helping manufacturers compete and grow through education and training programs, workforce and economic development, consulting services, site and building location assistance, and executive networking, just to name a few. MCDC is a source of support information available to answer your questions and provide general information on the programs and services available to you and your company. We will help with the coordination of resources, technical assistance and achievement of your company's goals.

[www.montcodc.org](http://www.montcodc.org)

## TeamMontCo



If you are relocating or expanding to a new facility in southeastern Pennsylvania, **PECO** can help—without cost or obligation. Our economic development department works with you to provide guidance on the electric and natural gas markets. We also partner with the region's commercial and industrial real estate professionals to provide confidential, customized site selection assistance as well as join forces with economic development officials throughout the Philadelphia area to help identify potential resources for growing employers. PECO values your business and wants to help you identify opportunities for growth within our region.

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The U.S. Small Business Administration is an independent federal agency of the U.S. government whose mission is to help small businesses start, grow and succeed through loan guarantees, contracts, counseling sessions and other forms of assistance to small businesses. Specialized outreach programs are available for women, minorities, armed forces veterans, and underserved communities. SBA delivers its services through an extensive network of field offices and partnerships with public and private organizations.

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**Small Business Development Centers**  
*Helping businesses start, grow, and prosper.*

Small Business Development Centers (SBDC)

The SBDC's mission is to help small business grow and succeed. The SBDC provides high quality business management consulting and training for aspiring entrepreneurs, small emerging growth companies, and established manufacturers and service businesses throughout Pennsylvania. Montgomery County businesses are served by SBDCs at Lehigh University and from the Fox School of Business at Temple University. The SBDCs provide a number of services to businesses and entrepreneurs on a no-fee basis:

- Business Consulting and Coaching
- Marketing Strategy Development and Customized Market Research
- Advertising and Design Consulting
- Legal Advice and Guidance
- International Exporting Guidance
- Technology Commercialization Services
- Government Marketing Assistance
- Environmental and Energy Conservation Advice

In addition, the SBDCs provide opportunities for Affordable Hands-On Business Educational Training through workshops and seminars on a broad number of topics of interest to small businesses.

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## TeamMontCo



The **Strategic Early Warning Network (SEWN)** saves manufacturing jobs in your area by offering layoff aversion services to stabilize, re-structure, turnaround, or attract buyers for at-risk small- to medium-sized companies. SEWN services are provided to the manufacturer free of charge. SEWN serves all of Pennsylvania, with offices in the Pittsburgh area, Harrisburg, Wilkes-Barre, and the Philadelphia area, working with nearly 800 manufacturing firms and impacting more than 20,000 jobs since 1993. SEWN core services include Financial Restructuring, Operational Restructuring and Cost Management, Ownership Transition and Buyouts, High Performance Workplaces, and New Markets.

Greg Olson, Director  
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The Montgomery County Commerce Department features a Staffing and Employee Recruitment team that serves you free of cost with direct industry experience to assist businesses in the recruitment and hiring process, along with a pipeline of Unemployed/Underemployed Candidates and Skills Matching between a talent pool and job requirements. Available programs include On-the-Job Training (OJT) to reimburse eligible employers 50% or more of the participant's wages during the length of the training program (usually three to four months). The Commerce Department and the team at PA CareerLink® are able to leverage the JobGateway® system to search through the thousands of job-seekers who have come to the County for assistance in finding employment.

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**We Counsel. We Connect. WE GROW TRADE.**

The World Trade Center of Greater Philadelphia (WTCGP) serves as a powerful source of international business support for the Greater Philadelphia region. We have both the staff expertise and the global connections your company needs to target world-wide opportunities and help you every step of the way from initial preparation of international plans to ensuring payment. We enhance your company's intercontinental reach through access to our global network of 330+ World Trade Centers and by utilizing Pennsylvania's Office of International Business Development programs and resources including the overseas network of Authorized Trade Representatives (ATR) and other partners.

Services include:

Market information; Custom market research  
Distributor/partner searches  
In-country assistance (interpretation, meeting facilities, appointments etc.)  
Business matchmaking, networking and global connections

Market entry strategy development  
Trade shows and missions  
Export Finance, legal and logistics guidance  
And much more!

Whether you export or import, whatever your global business need, wherever your market may be – the World Trade Center of Greater Philadelphia is your global business resource.

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